



# PMS-Solution for Pro-active Hotels | **MONACO**



MONACO Hotelsoftware: Easy to use. Integrative. Modular. Practical.



## Software-Solution for Pro-active Hotels

MONACO has been designed and developed in collaboration with hospitality professionals. Special importance was attached to usability and integration of functionalities that are most important for daily work but mostly forgotten or regarded as less important:

...integration of sales functionalities within the software product to be independent from external tools

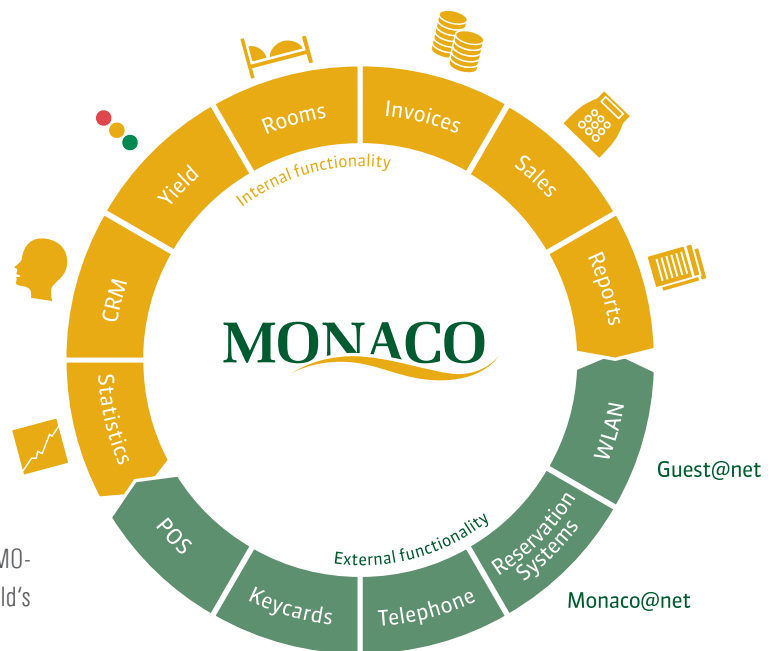
...a simple yield solution to submit your decisions directly to the front desk

...personalized and effective support for all your questions

The modular construction of MONACO adapts itself perfectly to the necessities of your hotel – whether the size is 20 or 200 rooms. You decide which functions shall be used.

## What's the difference to other solutions:

- concentrates on the essential modules reservations, sales and yield management
- simple and intuitive user interface
- professional sales functionality to optimize client handling
- accurate sales figures internally and in comparison with your business partners
- integrated basic yield management to optimize occupancy and revenue
- MONACO@net saves time and costs
- single license fees depending on number of rooms
- no license costs for additional workstations
- support handled by our support team
- runs on LINUX, Windows and MAC OSX



## Security

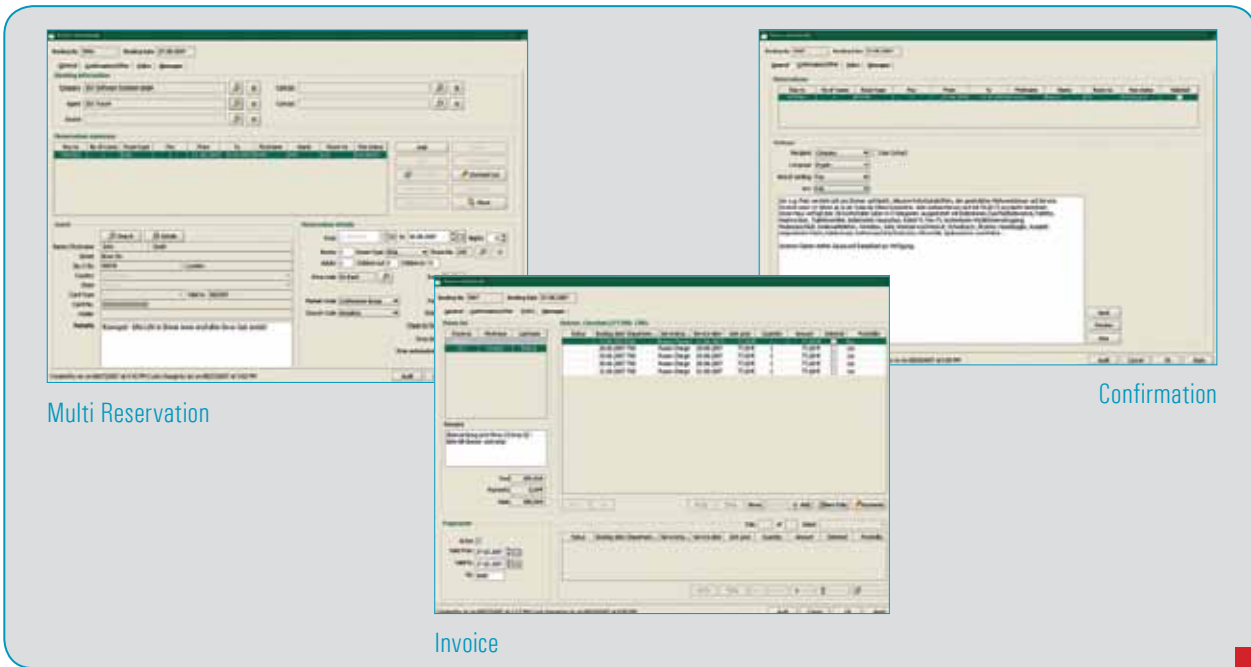
To make your customer data secure and always available, MONACO is based on the technology of ORACLE, one of the world's leading database providers.



## Multi Reservation

The simple and intuitive usability is one of the most important features of MONACO. The multi reservation module organizes all important data of one or more reservations within a booking.

There is no deep digging for secondary screens - all information is directly available.



## Advantages of Multi Reservation

- **set up a new reservation in less than 10 seconds**
- **company, agent and source to identify and connect revenue to the corresponding business channels**
- **multi reservations of regular guests within one booking**
- **direct access to invoices and guest messages**
- **billing information is sent directly from business partner to reservations**
- **rate-change is automatically handled and forecasted**
- **booking confirmation can be sent as letter, fax or E-Mail**



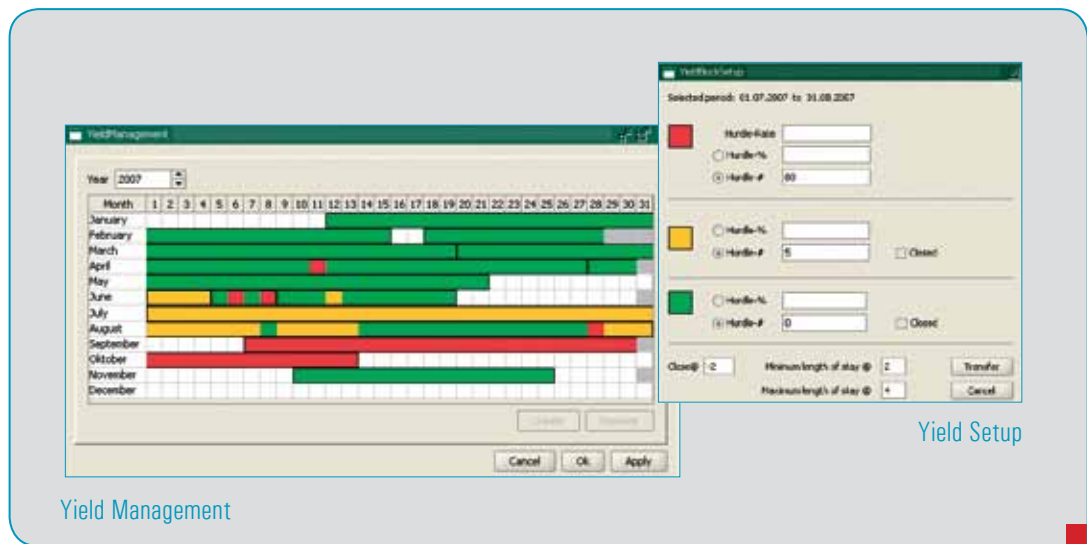


## Yield Management

The traffic light system included in MONACO is an easy to use yield-system to automatically channel your rates availability. After a one-time set-up of criteria the availability of rates is managed automatically - each new reservation or cancellation influences availability. The coloured display makes it easy for your staff to realize which rates to sell.

On request, you will each morning get a report about changes and available rates within your hotel to be able to make adaptations in yield if necessary.

In combination with MONACO@NET all booking channels can be managed automatically. Thus, resources for other important tasks rise.



Yield Management

Yield Setup

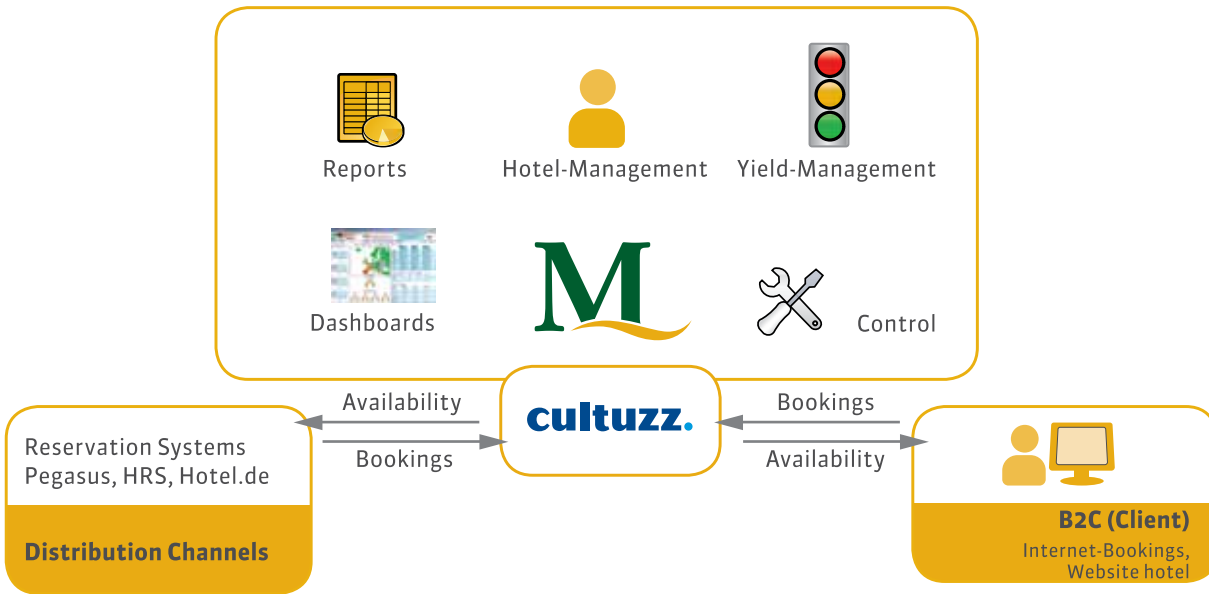




## MONACO@NET

Based on the OTA interface MONACO@NET gives you the opportunity to connect your PMS to distribution channels and the booking engine of your homepage. Thus, you manage availability

on the one hand and on the other hand receive bookings directly in MONACO.



### Technical Information

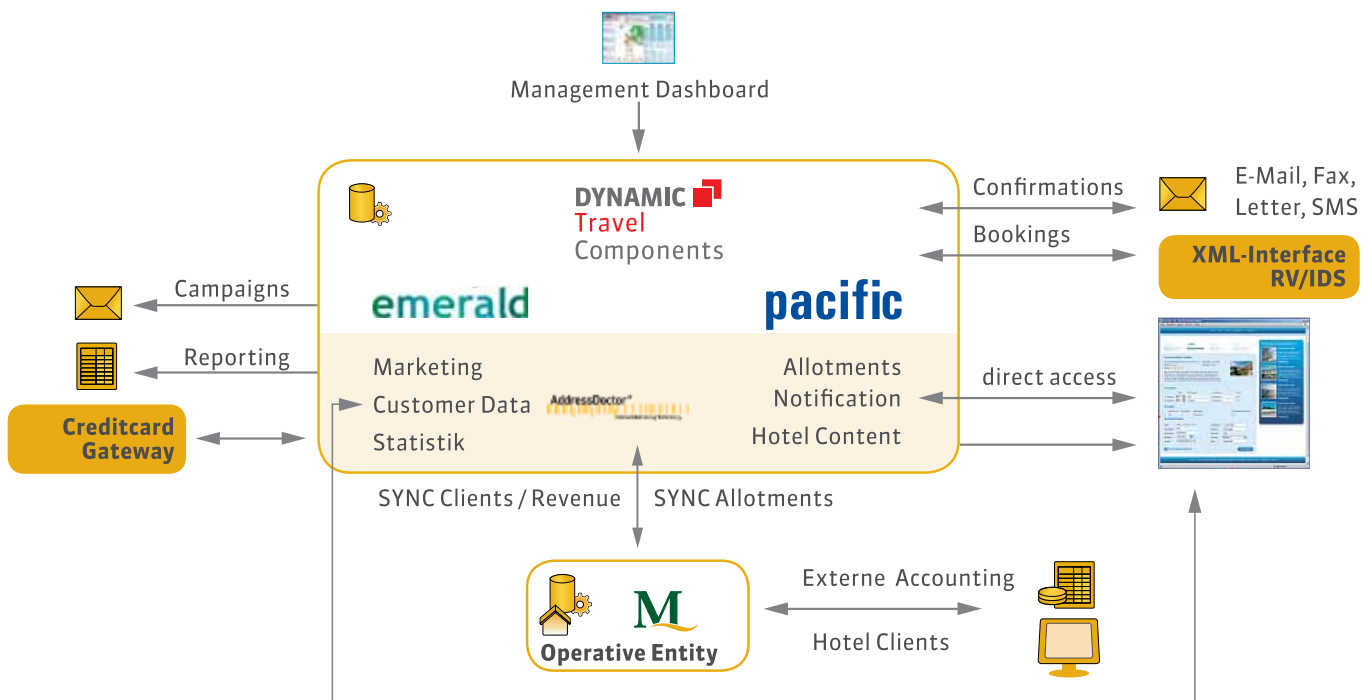
- **Datenbase ORACLE 11g (Standard/Enterprise/Express)**
- **JAVA 2SE 5.0**
- **ORACLE ADF**
- **JASPER Reports**
- **MONACO runs on Windows XP + 2000 / Windows VISTA / Windows 2003 Server / Windows 7 / SUSE LINUX / MAC OSX (Server)**



## MONACO@HQ

MONACO@HQ as an overall solution provides hotel chains with a central steering unit based on the professional software solutions from ISO for the tourism and hotel industry. With this solution, you will be years ahead of your competitors because you use functionalities of our tourism solutions right now in your hotel software.

- central instance to manage hotel content as well as client and booking data
- online-bookings B2B, B2C via integrated IBE
- central reporting or per hotel
- supplier invoicing
- central user rights management
- connection of external systems central or decentral
- CRM for Sales & Marketing
- call center module
- management dashboard for most actual status information
- complete integration of all hotels into the operative instance



MONACO@HQ combines all business processes of tour operators, travel agents and service providers.

### You Win

#### Security

One future-proof solution for all areas from one point of contact

#### Operating Efficiency

Open source operating system combined with attractive conditions

### Comfort

Manage all hotels from one central instance and simplify your maintenance effort for the individual hotel to a minimum.

**In a one-stop-solution.**



**Travel Solutions**  
Your Experts in Travel Technology

## Contact

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**Middle East's Leading Travel  
Technology Provider**

## About Us

ISO Travel Solutions, a member of the ISO-Gruppe, is a specialist in developing high class software solutions for the tourism & hospitality industry in the international markets. Our solutions are being used by well-known companies worldwide (e.g. Emirates Group in Dubai, several TUI tour operators, Etihad Holidays in Abu Dhabi or Air Canada Vacations in Montreal).

The ISO-Gruppe with its over 30 years of successful market presence is a well-established factor in areas such as IT-consulting, software development and pertaining services. Our global activities go far beyond Europe – even to the

promising markets in Southeast Asia, Middle East as well as North- and South America. The ISO-Gruppe has more than 350 members of staff – with six offices in Germany plus locations in Austria, Poland, Canada and Dubai.

Besides developing software for the tourism industry our services are focused as well on business and organizational consulting, system analysis and concepts and last but not least SAP consulting. All processes are certified according to the DIN EN ISO 9001 requirements.

We would be happy to send a detailed list of references to you.



Advanced Infrastructure Solutions  
Networking Infrastructure Solutions  
Mobility Solutions